

SMALL

BUSINESS

EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

NEWS • INFO • BIDS

**SBA Expands its Emerging Leaders Initiative Helping Small Businesses to Thrive**

**Recruitment now underway to help increase small business development in underserved communities**

The U.S. Small Business Administration announced the launch of the 2017 Emerging Leaders Initiative, a seven-month executive-level training series targeting small businesses with high-growth potential in underserved cities across the nation. This year, three new cities have been added, bringing the number of participating communities to 55.

Local recruitment for the 2017 training cycle has begun and is ongoing at designated SBA district offices. Classes are scheduled to begin in April, and interested small business owners can learn more on eligibility and how to apply at the SBA's website: [www.sba.gov/emergingleaders](http://www.sba.gov/emergingleaders).

The SBA's Emerging Leaders Initiative delivers entrepreneurship education and training focused on small, poised-for-growth companies that are potential job creators. This intensive executive entrepreneurship series includes nearly 100 hours of classroom time per participant and provides the opportunity for small business owners to work with experienced coaches and mentors, attend workshops, and develop connections with their peers, local city leaders and the financial community.

This year, there are three new locations being added to the initiative for the first time, expanding availability of the SBA's Emerging Leaders Initiative to entrepreneurs in Mobile, Ala., Albany, N.Y., and the U.S. Virgin Islands.

The SBA's Emerging Leaders Initiative has trained more than 4,000 small business owners in underserved communities since its inception in 2008, and its impact continues to expand. SBA's Emerging Leaders continues to be a catalyst for expanded opportunities in underserved communities. Emerging Leaders graduates reported that nearly 70 percent achieved revenue growth and over 80 percent created new jobs or retained all existing jobs. Graduates also secured federal, state, local and tribal contract awards of over \$700 million. SBA's Emerging Leaders graduated 775 small business owners in 2016, representing the largest graduating class.

Continued on page 5

# U.S. Infrastructure Gets Near Flunking Grade From Engineers

By Mark Niquette

The report card is in, and U.S. infrastructure is almost flunking.

The American Society of Civil Engineers on Thursday assigned a grade of "D+" to the quality of U.S. roads, bridges and other infrastructure in a closely-watched assessment that the group publishes every four years. The group said an additional \$2 trillion in funding is needed to raise the standards.

The findings could reinforce President Donald Trump's initiative to steer as much as \$1 trillion in public and private funds to U.S. infrastructure over the coming years. Trump met with private-sector leaders on Wednesday to discuss his plan and said he wants states to be ready to start projects within 90 days of receiving funding, the White House said.

"We need our elected leaders – those who pledged to rebuild our infrastructure while on the campaign trail – to follow through on those promises with investment and innovative solutions that will ensure our infrastructure is built for the future," Norma Jean Mattei, ASCE president, said in a statement.

Continued on page 5



# Los Angeles Mayor Wins Re-Election in Landslide

By Michael Finnegan and Dakota Smith

Los Angeles Mayor Eric Garcetti, facing 10 little-known opponents, was gliding to a second term Tuesday in an election that tested his clout as Los Angeles voters weighed a sweeping anti-development measure that he fought to defeat, according to early returns.

With less than 5 percent of the vote counted, Garcetti declared victory in remarks to cheering supporters in Pico-Union.

"Thank you for giving me the honor of being your mayor for another term," he said late Tuesday night.

Eight City Council seats were also at stake in Tuesday's primary, with incumbents across the city all taking an early lead over their challengers.

In a season when Donald Trump's tumultuous presidency has dominated politics worldwide, it has been hard for Garcetti and others on the L.A. ballot to capture the public's attention.

Garcetti spent more than \$3 million trying to burnish his image for an election he stood little chance of losing. His goal was to win not just another term, but also a solid affirmation of hometown support that could strengthen his standing to run for statewide office. He governs a city of nearly 4 million people, but is barely known outside Southern California.

In his campaign, Garcetti stressed his record raising the minimum wage, cutting business taxes and backing ballot measures to expand public transit and house the homeless.

The recent surge in homelessness and an uptick in crime threatened to dampen Garcetti's support, even if he was widely expected to win the majority

vote that he needs to avoid a May 16 runoff.

Public anxiety over explosive growth of development in Hollywood and other neighborhoods fueled support for Measure S, which would hinder some major real estate projects. Passage of the measure would be a blow to the pro-development mayor, but preliminary returns showed it losing by a wide margin.

A liberal Democrat, Garcetti also faced criticism from immigrant rights advocates who accused him of failing to speak out forcefully enough against Trump, a charge he denied. They criticized him for resisting labeling Los Angeles a "sanctuary city" for immigrants in the U.S. illegally.

On Tuesday night, scores of protesters gathered outside Garcetti's election celebration at the Pico-Union office of Laborers International Union of North America Local 300.

"Sanctuary is our demand, Mayor Garcetti take a stand," they chanted.

Garcetti has sought to raise his national profile in recent weeks by denouncing Trump's immigration policies in television news interviews.

Continued on page 5



# Community Outreach

## Letter from the President San Francisco African American Chamber of Commerce

The San Francisco African American Chamber of Commerce invites African American Investors and Developers for the Fillmore Heritage Center. The Black organizations and community of San Francisco are insisting that this 50,000 sq. ft. entertainment venue on the Fillmore, once known as “The Harlem of the West” and home of jazz greats as Myles Davis, Dizzy Gillespie, John Coletrane, et go to African American ownership. The venue consists of a 400 seat music venue, 29,000 sq. ft. of restaurant space, 2 bars, a 50 person theater, a jazz gallery and a high end soul food restaurant that is under lease. A 50,000 sq. ft garage is included.

Interested investors could join Agonafer@att.net who owned Rasselas jazz Club on the Fillmore for 18 years. Black Developers are also invited. Remember, the minimum bid is \$6.5 million and one is further selected on operational, experience and community benefit proposal. The commercial venue is appraised at \$11.5 million.

You can contact the City or Agonafer directly. Please copy me and /or Chamber office at admin@sfaacc.org.

Fred Jordan, President  
San Francisco African American Chamber of Commerce.

\*\*\*\*\*

The City and County of San Francisco is pleased to announce the availability of a Request for Proposals (RFP) for the sale of real property located at 1300-1320-1330 Fillmore Street in San Francisco, at the corner of Fillmore and Eddy Streets. The property, known as the Fillmore Heritage Center, previously included the Yoshi’s San Francisco restaurant and music venue and currently includes the restaurant 1300 on Fillmore. The property available for sale includes the commercial parcel (approximately 50,000 square feet) and the adjacent, subterranean public parking garage (approximately 50,000 square feet). The property does not include the residential portion of the mixed-use development.

**Project Overview**

The Fillmore Heritage Center, one of the last projects from the Western Addition redevelopment program, was developed as a multi-use facility whose goal was both to revitalize the commercial corridor and to honor the cultural heritage of the neighborhood, which prior to “Urban Renewal” was considered the “Harlem of the West” for its sizable community of African American residents and African American-owned businesses, many of them music venues.

The City is committed to ensuring that, through its sale, the Property emerges as a vibrant and financially viable commercial establishment, such as an entertainment venue, that also provides substantial and sustained community benefits to the Fillmore corridor and the Western Addition community. The City encourages proposals that creatively incorporate one or more of the following uses: performing arts, visual/media arts, food, and recreation/leisure activities.



### DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

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# Access to Capital



## Federal Reserve Bank of San Francisco

### Supplier Information

The Federal Reserve Bank of San Francisco (FRBSF) has six locations in San Francisco (main office), Los Angeles, Phoenix, Portland, Salt Lake City, and in the Seattle area. While some services procured are locally sourced, others come from national or global organizations.

### How to Become a Bank Supplier

1. Review our examples of bank purchases and supplier expectations below.
2. See if the types of goods or services your company provides would be a fit for the FRBSF.
3. Learn more about supplier diversity. We are committed to doing business with a diverse group of suppliers, including women-owned and minority-owned businesses.
4. Read the Contact Us section and email us to be considered for procurement opportunities.

### Contact Us

This allows us to collect information about your organization, and have that information processed by our procurement team. If our buyers determine that your organization would be potentially eligible for an upcoming opportunity, we may con-

tact you. Sending us your information does not imply that your organization has been prequalified or preapproved for any particular procurement opportunity and does not assure that you will be included in an acquisition process.

**Email the SF Purchasing Group the information below in the message field:**

1. Company name
2. Contact name
3. Address
4. Phone number
5. Email address
6. Services provided
7. Up to three four-digit NAICS codes
8. Company website
9. DUNS number (optional)

### Examples of Bank Purchases

**These include, but are not limited to:**

- Instructional services
- Consulting services
- Construction services

- Building maintenance services/supplies
- IT services/supplies
- Services for the Bank's Human Resources Department

### Supplier Expectations

The Federal Reserve Bank of San Francisco has the following core contracted expectations of its suppliers:

1. Confirm their commitment to the principle of equal opportunity in employment and contracting
2. Comply with all applicable laws and regulations
3. Deliver products and services meeting applicable quality and safety standards
4. Comply with the Federal Reserve Bank of San Francisco's procurement policies

### Supplier Diversity

The Federal Reserve Bank of San Francisco seeks to acquire quality goods and services, at competitive terms, from a responsible and diverse supplier base. At the Federal Reserve Bank of San Francisco we encourage and support the utilization of diverse suppliers in our procurement process and strive

to provide diverse suppliers with equal economic opportunities. The Bank complies with Section 342 of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (pdf, 460 kb) in ensuring the fair inclusion of minority-owned and women-owned businesses in procurement.

### National Contracts / Federal Reserve System Opportunities

The Federal Reserve Bank of San Francisco is one of twelve Federal Reserve Banks in the Federal Reserve System. Each Federal Reserve Bank has its own unique procurement process and is supported by the National Procurement Office. The National Procurement Office, which is located in the Federal Reserve Bank of Richmond, is a procurement function that develops and executes national contracts for certain goods and services, that when sourced collectively, provide the best value for multiple Reserve Banks that participate under the national contracts.

To be considered for the Bank's National Procurement Office procurements or other 11 Federal Reserve Bank procurements, visit Federal Reserve Procurement to register as an interested vendor and learn more about the Federal Reserve System.

**SOURCE:** <http://www.frbsf.org>

## What Crowdfunding and 'Democratizing Capital' Could Mean for Minority Entrepreneurs

By Joshua Shepard

Data supports the notion that institutional prejudice is widespread and affecting the overall quality of life for minorities across the country, primarily through startup capital acquisition and employment. The darker we are, the harder it is to live a quality life; however, this goes directly against the American Dream ideals the Founding Fathers' rooted in our Constitution. All men and women are created equal with the right to life, liberty and the pursuit of happiness. The power to alter the course of institutional discrimination is possessed by the diverse makeup of 320 million Americans—the crowd.

Small businesses and startups in America are a dreary topic and we usually hear about their high rate of failure or exits as a billion-dollar unicorn. Starting up a business in America has a lot of friction involved, most notably raising capital. The SEC's finalization of the JOBS Act in mid-2016 brought the business startup process into light for everyone, but the masses are slow to learn and adopt these new regulations...and their unique benefits to minority groups. How are minority leaders using crowdfunding to level the playing field with large institutions?

### Reward and Donation Crowdfunding, Infantile Equity

The digital crowdfunding trend in America started in 2003 when ArtistShare launched as the world's first donation crowdfunding platform for creative artists. The most notable crowdfunding platforms today, Indiegogo and Kickstarter, launched a few years later with a reward model in

2008 and 2009, respectively. In this time, Kickstarter has launched an astounding 340,559 projects, raising \$2.9 billion since launch, giving grassroots a whole new channel of exposure. Reward and donation crowdfunding are similar, but reward campaigns will offer a perk for contributions while donation campaigns do not. Crowdfunding has surely stimulated the national and global economy over the years, but equity crowdfunding is a federally regulated tool with the ability to shift power from large, robust institutions to the individual entrepreneur and investor.

### Crowdfunding and Community Building

Prior to the JOBS Act, entrepreneurs turned to friends and family when raising funds. In order to expand fundraising to new potential investors after exhausting the previous option, they hire securities lawyers. The startup then learns the bad news: they cannot raise capital from anyone with whom they do not have a substantial pre-existing relationship. Otherwise it would violate the prohibition against general solicitation. The JOBS Act changed this by classifying 240 million citizens as non-accredited (or retail) investors and allowing general solicitation to the public. Entrepreneurs can now go to their friends, family, AND communities.

Equity crowdfunding acts as a catalyst for individuals to collectively combat institutional discrimination along with the very real wealth and unemployment disparity between races in the country. Any American adult can hire an attorney and file their offering with the SEC under Reg CF or A+ and, after approval, can begin raising capital from their crowd in exchange for equity shares of their company. While organizing a crowdfunding campaign strategy is complex in nature, leaders

across the country are working hard to make this crowdfunding easier and more accessible to everyone.

### Crowdfunding Leadership Advocates Change For Minorities and Social Good

While the equity crowdfunding space is off to a very slow start with only 26,000 Reg CF investments made in the last nine months, leaders in the community are already advocating for equal opportunity and diversity among entrepreneurs. Below are a few leaders making a difference in the minority community:

**Dar'shun Kendrick** at Minority Access to Capital-Securities lawyer with a focus on helping minorities access capital the legal way.

**Maureen L. Murat**, Crowdie Advisors- Future lawyer with a passion for immigration and securities law helping entrepreneurs raise capital via equity crowdfunding.

**Kendrick Nguyen and Paul Menchov** at Republic-Equity crowdfunding platform highlighting minority, female, and impact investing offerings.

**Devin Thorpe**, Champion of Social Good- Journalist, author, and avid speaker on a mission to solve some of the world's biggest problems before 2045 by championing the work of change agents who will do it.

**Lynn Da, Buy The Block-** Advocate for minority investment education and access to real estate crowdfunding investments. Platform set to launch April, 2017.

**StartingFive Partners and General Catalyst Partners, FundLatinos** - These two groups came together to develop this donation crowdfunding platform to



bring together with the vision to build the tools, technology and partnerships needed to foster a trusted environment for Latinos to raise money for personal and community causes that matter.

**Charlie Jackson**, CEO at Texas Diversity Fund- Equity crowdfunding platform with a focus on encouraging diversity in entrepreneurship.

Financial education is another big issue facing the entire Fintech space and a determining factor when enrolling investors. Startup investing is extremely risky and investors should know there is the potential that they lose their investment capital. This is a call to action for other leaders with a global mindset to stand up and use your power to include minority groups and break down barriers. Crowdfunding is just a tool of democratized finance, we choose whether or not to use it collectively to make a true difference in our local communities onto the rest of the globe.

Be sure to check out Part 1 as I dive into our nation's history—rooted in ethnic diversity its roots of ethnic diversity—and why institutionalized discrimination is still so prevalent today.

**SOURCE:** [www.equities.com](http://www.equities.com)



# California Sub-Bid Request Ads

Guy F. Atkinson  
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers  
for:

## Caltrans Contract 07-252624

### Construction on State Hwy 5 in Los Angeles County in Los Angeles and at Castaic

From 0.2 Mile South of Rte 5/14 Separation to 0.7 Mile North of Palomas Wash Bridge

**Bids Tuesday, March 21, 2017**

**Description of Work, Services & Supply (but not limited to):** AC Dike, AC Paving, Aggregate Base, Alternate Treated Base, Cement, Cold Plane, Concrete Barrier, Concrete Purchase, Construction Area Signs, Dowel Bars, Electrical, Erosion Control, Hot Mix Asphalt, Midwest Guardrail System, Pavement Marking, Paving Supply, Precast Panel Replacement, QA/QC, Rapid Setting Concrete Slab Replacement, Rubberized Hot Mix Asphalt, Rumble Strip, Saw and Seal (Joint Seals), Temporary Traffic Stripe, Thermoplastic Traffic Stripe, Treated Wood Waste, Trucking.

REFER TO PROJECT SPECS & ADDENDA 1-3 FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$140,000,000**

3% DBE Project Goal

\*\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*\*

**Guy F. Atkinson**

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.estimating@atkn.com

Phone: 949-382-7145 / Fax: 949-553-0252

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide contractor's license number and Department of Industrial Relations (DIR) registration number with your quote.

Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, ADDENDA 1-3, THE INFO HANDOUT, ETC  
and VIEW Q&A:** Please go to the Caltrans Contracts web site:  
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=07-252624>

Please contact Atkinson with any questions or for help with your bid.

**DESILVA GATES**  
CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Victor Le

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**HESPERIAN BOULEVARD CORRIDOR  
IMPROVEMENT PROJECT FROM EMBERS  
WAY TO WEST A STREET EDEN TOWNSHIP,  
SP NO. 2124 ALAMEDA COUNTY, CALIFORNIA**

OWNER:

County of Alameda – Director of Public Works,  
Public Works Agency  
951 Turner Court Room 300, Hayward, CA 94545

**\*\*REVISED\*\*BID DATE:**

**April 11th, 2017 @ 2:00P.M.**

DGC is soliciting quotations from certified Local/Small Local Business Enterprises, Very Small Local Business Enterprise, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Clearing and Grubbing/Demolition, Electrical, Fencing, Joint Trench, Irrigation / Landscape, Minor Concrete, Minor Concrete Structure, Roadside Signs, Striping, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Underground Utilities, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.ipdservices.com/clients/east-bay/index.html?alco&Show=Planroom>

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need LBE/SLBE/VSLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE/SLBE/VSLBE goal.

Alameda CTC's Local Business Contract Equity Consultant is available to assist firms in meeting the local and small local business goals. Alameda CTC's Local Business Contract Equity Consultant is: L. Luster and Associates c/o Alameda CTC 1111 Broadway, Suite 800 Oakland, CA 94607 Telephone: (510) 208-7466 or (510) 208-7468 Fax: (510) 893-6489

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

#### Arey Jones Educational Solutions

is seeking DVBE subcontractors to provide deliveries and IT support services within the

**San Diego North County Area  
for the  
North County Computer Printer  
Bid #2017-13.**

**Responses are due**

**March 28, 2017 at 2:00pm.**

Please contact Jennifer Suhl at

[jenny.suhl@areyjones.com](mailto:jenny.suhl@areyjones.com);

(800) 998-9199 Ph; (800) 403-8828 fax;

Arey Jones Educational Solutions

1055 Sixth Ave., #101, San Diego, CA 92101.

**nibbi**

**Project Name: Mission Bay Block 3E**

**Location: San Francisco, California**

**Bid Date: April 6, 2017 @2:00 PM**

**Pre-Bid Conference: March 22, 2017 @10:30am**

**Location: 1000 Brannan Street, Suite 102, SF**

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 3E project in San Francisco. We are in receipt of the 100% DD Set and are currently requesting bids from qualified subcontractors including those certified with the Office of Community Investment and Infrastructure (OCII) for Design Build Fire Sprinklers, Solar Hot Water and Photovoltaic Panels. The Office of Community Investment and Infrastructure (OCII) participation goal has been established for this project 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs located in zip code areas 94124, 94134 and 94107 followed by all areas in San Francisco. In addition, this project has a requirement to award 5% of the total construction volume to Disabled Veterans Business Enterprises. Please visit <https://caleprocure.ca.gov/pages/PublicSearch/supplier-search.aspx> to search for DVBE's. The project consists of new construction of 101 affordable housing units in San Francisco with a total of 123,701 gross square-feet. The 4-story type V over 1-story type I housing project is to provide a safe and healthy home to support spaces for families and veterans. The building is organized into three wings surrounding a large landscaped multi-use courtyard. The project will also include a main lobby, activity rooms, administrative offices, storage, bike parking and an on-grade parking garage with 25 spaces.

To obtain bid documents through Building Connected, please email Kristin Medwick, Senior Precon & Estimating Coordinator, [kristinnm@nibbi.com](mailto:kristinnm@nibbi.com). For specific questions regarding this project please email Elizabeth Crockett, Preconstruction Manager, [elizabethc@nibbi.com](mailto:elizabethc@nibbi.com).

**nibbi**

**Project Name: Hunter's View Phase III -  
Demo & Abatement**

**Location: San Francisco, California**

**Bid Date: April 7, 2017 @2:00 PM**

**Pre-Bid Conference: March 23, 2017 @ 11am**

**Location: 82 Middle Point Road, Hunters View  
Block 10 job-site trailer inside the fenced area  
at the east side of the street. The cross street is  
West Point Road.**

Cahill/Nibbi JV has been selected as the General Contractor for the Hunter's View Phase III project in San Francisco. We are requesting bid proposals from qualified subcontractors including those certified with the Office of Community Investment and Infrastructure (OCII) for Demo & Abatement. OCII has established a subcontracting participation goal for this project at 50% SBE/LBE with first consideration for San Francisco-based MBEs, WBEs and SBEs located in zip codes 94124, 94134 and 94107. Project is located in Hunters View (Middle Point Rd. & West Point Rd.), San Francisco and divided into 3 main phases. Within Phase III we are requesting bids for complete Building Demolition. The Building demolition work is to include: Interior debris removal, abatement, demolition, plumbing disconnect, and site security during Building Demolition work. To obtain bid documents please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, [kristinnm@nibbi.com](mailto:kristinnm@nibbi.com). For specific questions regarding this project please contact Axel Boren, Project Executive, [axelb@nibbi.com](mailto:axelb@nibbi.com).



**O.C. Jones & Sons, Inc.**  
General Engineering Contractor

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR MBE/WBE/SBE/OBE/LBE/DVBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
Contra Costa County Public Works Dept.  
255 Glacier Drive, Martinez, CA

**Project: Balfour Road Shoulder Widening Brentwood • Project No.: 0662-6R4002**

**Working Days: 95 • Engineer's Est.: \$5,710,000**

**BID DATE: March 21, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Quality Control Plan, Water Pollution Control, Construction Area Signs, Traffic Control System, Type III Barricade, Striping & Marking, Portable Changeable Message Sign, Cold Plane AC, Modify Inlet to Manhole, Clearing & Grubbing, Erosion Control, AC Dike, Minor Structure, Roadside Signs, Underground, Minor Concrete, Channelizers, Survey Monuments and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE/OBE/LBE/DVBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects).

For more articles visit the link below  
[www.sbeinc.com/resources/news.cfm](http://www.sbeinc.com/resources/news.cfm)

**SMALL BUSINESS EXCHANGE**



# California Sub-Bid Request Ads

## CAHILL CONTRACTORS, LLC

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611

CAHILL CONTRACTORS, LLC  
requests bids from Certified SBE  
Subcontractors and Suppliers  
for the following DESIGN BUILD TRADES:

Shoring & Underpinning /  
Exterior Building Maintenance /  
Solar Panels - PV & Solar Hot Water /  
Electrical (DESIGN ASSIST ONLY)

### PARCEL Q - DESIGN-BUILD BID (SELECT TRADES)

1491 Sunnysdale Avenue,  
San Francisco, CA 94134

This is a CMD project with construction  
workforce and prevailing wage requirements.

**BID DATE: 3/28/17 @ 2 PM**

### Voluntary Pre-bid Meeting:

3/9/17 @ 10AM, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

**BID DOCUMENTS:** Please contact Colby for  
access to documents on BuildingConnected.



**Proven Management, Inc.**  
225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified  
California Department of General Services (DGS)  
certified Small businesses & Micro businesses.

### PERMANENTE CREEK FLOOD CONTROL PROJECT PERMANENTE CREEK CHANNEL IMPROVEMENTS

Santa Clara Valley Water District  
Contract No. C0625 / Project No. 26244001  
Bids: April 12, 2016 @ 2pm

DGS certified small businesses & micro businesses  
wanted for the following items, including, but not limited to:  
Demo; Clearing & Grubbing; Excavation/Backfill;  
SWPPP; Shoring; Traffic Control; Geotextile Fabric;  
Concrete; Rebar; Shotcrete; Double-Cell Box Culverts;  
Concrete U-Frame Channel; Flood Gate System; Traffic  
Control; Concrete Curbs & Gutters; Asphalt Concrete  
Pavement & Path; Drainage Facilities; Flap Gates; Sanitary  
Sewer Replacement; Fencing;

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DGS certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small & micro business suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



### DBE Bidding Opportunities Los Angeles, CA

### Regional Connector Transit Corridor Project for Metro Contract No. C0980

Opportunities to provide sub-quotes include:

- FRE Conduit/ HV Box Procure and Install

Time Frame: Work is expected to begin in  
November 2018 and go through February 2019  
Notice of Interest Response

**Deadline: May 5, 2017**

Contact Information:

George Cendejas  
(213-537-3981)

[gcendejas@masselec.com](mailto:gcendejas@masselec.com)

Mass Electric Construction Co.  
Is an Equal Opportunity Employer

This solicitation is in response to Metro's DBE requirements and  
MECT intends to conduct itself in good faith with  
DBE firms seeking subcontract opportunities for the contract.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: Victor Le  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor for the  
project listed below:

### PAVEMENT REHABILITATION OF FAIRMONT DRIVE FROM Foothill Boulevard TO LAKE CHABOT ROAD IN SAN LEANDRO, Specification No. 2321

Minority/Women-Owned Business Enterprise  
Goal Assigned is 15% MBE and 5% WBE

OWNER:

COUNTY OF ALAMEDA

951 Turner Court, Room 300, Hayward, CA 94545

**Bid Date: MARCH 28, 2017 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION SITE MANAGEMENT, CRACK SEALING, ELECTRICAL (LOOPS), PAVING FABRIC, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is f7pa55wd) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## SBA Expands its Emerging Leaders Initiative Helping Small Businesses to Thrive

### Continued from page 1

For additional information on the SBA's Emerging Leaders Initiative, or to contact the participating local area SBA District Office, go online to [www.sba.gov/emergingleaders](http://www.sba.gov/emergingleaders).

SOURCE: <http://www.mbda.gov>

## U.S. Infrastructure Gets Near Flunking Grade From Engineers

### Continued from page 1

The ASCE evaluated 16 categories of infrastructure in its 2017 report card, with grades ranging from a "B" for rail to a "D-" for transit. Engineers assessed data and reports and consulted with technical and industry experts to assign grades, the group said. The criteria included whether capacity meets current and future demands, infrastructure condition and the current level of funding.

The group defined the "D+" grade as infrastructure that is "in fair to poor condition and mostly below standard, with many elements approaching the end of their service life."

While the overall grade was unchanged from 2013, there were some improvements: hazardous waste management, inland waterways and locks, levees, ports, rail, schools and wastewater treatment, according to the report. Grades fell for parks, solid waste management and transit. They stayed the same for aviation, bridges, dams, drinking water, energy and roads.

The group estimated that there's a gap of more than \$2 trillion between projected current funding and the \$4.59 trillion it would take to improve U.S. infrastructure to a "B" grade by 2025, according to the report.

The ASCE says it represents more than 150,000 members in 177 countries who plan, design, construct and operate infrastructure. In a 2016 report, the group estimated that a failure to close the gap in infrastructure investment would result in \$3.9 trillion in losses to the U.S. economy by 2025.

Trump has yet to provide details for his plan, including what kinds of infrastructure would be included and how it would be funded. He has said it will be "financed through both public and private capital," including with public-private partnerships.

The administration convened a meeting on March 2 with 15 cabinet members and agency leaders to discuss funding, projects, and possible changes in policy, regulations and statutes to speed the process. Trump met on Wednesday with representatives from the private sector, including billionaire Elon Musk, to discuss ways to encourage public-private partnerships, the White House said.

During the meeting, Trump asked for more details about Musk's Hyperloop project that would use small vehicles to transport people and goods through low-pressure tubes at high speeds, the White House said. The details of the meeting were reported earlier by the Wall Street Journal.

The president also expressed interest in both new high-speed railroads and auctioning the broadcast spectrum to wireless carriers, and he suggested giving states 90 days to start projects to encourage them to accelerate permitting the way he is trying to do at the federal level.

Officials with the U.S. Chamber of Commerce and the American Association of State Highway and Transportation Officials testified on Wednesday before the Senate Subcommittee on Transportation that while a variety of funding and financing tools are needed, there must be more public investment and that existing funding mechanisms to get dollars to states should be used.

"The needs are great, and the resources are limited," said Ed Mortimer, the chamber's executive director for transportation infrastructure. "This is a once-in-a-generation opportunity to modernize America's infrastructure."

SOURCE: <https://www.bloomberg.com>

## Los Angeles Mayor Wins Re-Election in Landslide

### Continued from page 1

"He's out there defending the cause," Romario Ortiz, 27, the son of immigrants from Guatemala and El Salvador, said Tuesday after voting for Garcetti at an Echo Park polling station.

Only one of Garcetti's challengers, Democratic political operative Mitchell Schwartz, posed at least a minimal threat. Schwartz spent nearly \$700,000 on the contest, much of it for final-week mailings to voters. It has been many decades since that kind of small-scale campaign has succeeded in an L.A. mayor's race.

The other two citywide elected officials, Controller Ron Galperin and City Attorney Mike Feuer, were running unopposed Tuesday, as was Councilman Bob Blumenfeld in the West Valley.

But City Councilmen Gil Cedillo, Paul Koretz, Curren Price, Mike Bonin, Mitch O'Farrell and Joe Buscaino were all facing challengers. In the East Valley, 20 candidates were vying for the open council seat last held by Felipe Fuentes.

Cedillo, who served 14 years as a state lawmaker before winning his council seat four years ago, was facing one of the most serious challenges, from bike activist Joe Bray-Ali. But the first round of election returns found that even Cedillo stood a chance of winning a majority and avoiding a runoff.

One sign of concern among Cedillo supporters was a late \$80,000 expenditure by a Los Angeles Area Chamber of Commerce committee on Spanish-language radio ads promoting the Eastside councilman. The ads focused on his work supporting immigrants in the country illegally.

At Cedillo's party Tuesday night in Highland Park, former Mayor Antonio Villaraigosa, said a runoff looked unlikely.

"He's a fighter and I think the people recognize that," said Villaraigosa, now a candidate for governor.

Price, one of three blacks on the council, was trying to fend off two Latino challengers in his district just south of downtown. The district has become a test of black political power in recent years as the Latino population has steadily risen. Initial returns showed Price easily avoiding a runoff.

Koretz, Bonin, O'Farrell and Buscaino were each defeating their opponents handily in early returns. In the open East Valley district, early returns showed Karo Torossian and Monica Rodriguez best positioned to make a May runoff.

The trickle of voters at city polling stations captured the city's prevailing attitude toward the election: indifference.

"Four people in line at my polling place is four more people than I thought would be at my polling place, so that's something," University of Southern California graduate student Alex Amadeo wrote on Twitter.

The city's elected officials normally serve four-year terms. But because of a shift in the election calendar, winners of this year's elections will serve 5½ years. Starting in 2020, city elections will coincide with state and federal elections.

SOURCE: <http://www.governing.com>

**SMALL BUSINESS EXCHANGE**



# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract No. 9662A (ID No. FCA17092) E.S.E.R. BOND 2014 ROOF REPLACEMENT AT FIRE STATION NO'S. 9, 20, 23, 24, 29 & 43

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on April 5, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at six Fire Stations (FS) and includes, but is not limited to:

At FS 9, 2245 Jerrold Avenue, includes removal and replacement sealant and caulking at roof and paint interior side of concrete parapet.

At FS 20, at 285 Olympia Way, includes removal and replacement of roofing system, removal and reinstallation of rooftop mechanical equipment and roof drains, and replacement of existing skylights and roof hatch with new.

At FS 23, 1348 45th Avenue, includes removal and replacement of roofing system, removal and reinstallation of rooftop mechanical equipment and roof drains.

At FS 24, 100 Hoffman Avenue, includes removal and replacement of interior parapet sheathing, provide new acrylic coating over existing bur system, removal and reinstallation of rooftop mechanical equipment.

At FS 29, 299 Vermont Street, includes removal and replacement of roofing system, removal and reinstallation of rooftop mechanical equipment, and provide new mechanical equipment and roof drains, and replacement of existing skylights.

At FS 43, 720 Moscow Street, includes removal and replacement of roofing system, removal and reinstallation of rooftop mechanical equipment and roof drains, and replacement of existing mechanical equipment, and replacement of existing skylights with new.

The time allowed for completion is 115 consecutive calendar days. The Engineer's estimate is approximately \$2,300,000. For more information, contact the Project Manager, **Sherry Katz** at 415-557-4759.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required

for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **20%**. Call Finbarr Jewell at 415-274-0511 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **March 13, 2017 at 2:00 p.m.** at 30 Van Ness Ave, Suite 3900, University Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "B"** license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

3/16/17  
**CNS-2985459#**  
**SMALL BUSINESS EXCHANGE**



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING SEALED BIDS

NOTICE IS HEREBY GIVEN that sealed bids will be received by the Office of the Secretary of the District, Golden Gate Bridge, Highway and Transportation District (District) either by U.S. Postal Service addressed to its mailing address, P.O. Box 9000, Presidio Station, San Francisco, CA 94129-0601, or by courier or personal delivery to its office at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, on **Tuesday, April 11, 2017, by 2:00 p.m., Pacific Time**, at which time bids will be publicly opened and read in the Board Room of said building for the following:

#### CONTRACT NO. 2017-B-12

#### TOLL PLAZA MODULAR OFFICES AND ADMINISTRATION BUILDING IMPROVEMENTS

#### CITY AND COUNTY OF SAN FRANCISCO, CALIFORNIA

This public works Project consists of, in general, removing and replacing the existing exterior wall mounted HVAC units from the Golden Gate Bridge Toll Plaza Modular Offices, removing and replacing the existing roofing system and the existing roof top mounted HVAC units from the Golden Gate Bridge Toll Plaza Administration and Powerhouse buildings, and performing HVAC, commercial remodeling work, and other improvements at the Toll Plaza Administration Building and Modular Offices, located at Golden Gate Bridge Toll Plaza, San Francisco, CA.

**A pre-bid meeting will be held on Tuesday, March 28, 2017, at 11:00 a.m., Pacific Time**, at the Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA. A job walk-through will be conducted immediately after the meeting. While attendance at this meeting and job walk-through is not mandatory, the **District highly recommends you attend**.

Bidders bidding as the prime contractor shall possess a valid **State of California Class A, General Engineering Contractor's License, or a State of California Class B, General Building Contractor's License**, with a minimum experience of three (3) similar projects with public agencies in the past five (5) years at the time of Contract award Pursuant to Public Contract Code Section 4104, each Bid Proposal must include the name and location of the place of business of each subcontractor who shall perform work or service or install work for the prime contractor in excess of one-half of one percent (1/2 of 1%) of the bid price.

Bids must be accompanied by a deposit either in the form of cash, a certified or cashier's check, or a Bidder's Bond, as described in the Contract Documents, which shall be applied to damages sustained by the District if the successful Bidder fails or refuses to enter into a contract awarded to it.

Bids shall be submitted on the District's **Proposal Forms, including all attachments**, in a sealed envelope and plainly marked with Bidder's name, contract name and number.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts.

Bidders are strongly encouraged to obtain Disadvantaged and Small Business Enterprise (DBE/SBE)

participation on this Project. **DISADVANTAGED BUSINESS ENTERPRISES (DBEs) ARE, BY DEFINITION, CONSIDERED TO BE SBEs, AND ARE COVERED BY THE REFERENCES TO SBEs IN THIS DOCUMENT.** In order to achieve such participation, the District has developed procedures to remove barriers to DBE participation in the bidding and award process and to assist DBEs to develop and compete successfully outside of the DBE Program. These procedures include the establishment of a SBE Element of the District's Diversity Program for Contracts. The District has evaluated subcontracting opportunities for this Contract and determined that such opportunities exist and has established an SBE goal of 15%. Bidders must meet the contract-specific SBE goal or demonstrate good faith efforts to do so. Bidders are encouraged to attend the pre-bid meeting to better understand the applicable DBE/SBE requirements. For DBE/SBE assistance, contact Artemise Davenport, DBE Program Analyst, at (415) 257-4581.

This Contract is subject to financial assistance from the U.S. Department of Transportation. Bidders will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Bidders must also disclose lobbying activities. Full compliance with all applicable Safety and Health Standards, DBE/SBE requirements, Equal Employment Opportunity, and Americans with Disabilities Act laws and regulations will be required of the successful Bidder.

Due to the financial assistance from the U.S. Department of Transportation, **this Contract is also subject to Buy America compliance**. Bidders will be required to submit an executed Buy America Certificate (found in the Proposal section).

**This is a federally funded Public Works Contract.** As a result, Contractors and subcontractors must be registered with the Department of Industrial Relations (DIR) pursuant to Labor Code section 1725.5 at the time of contract award. (See Labor Code section 1771.1(a)). This Contract is subject to monitoring and enforcement by the DIR pursuant to Labor Code Section 1771.4.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department of Industrial Relations will apply to this Contract. Information about prevailing wage rates for this Project is set forth in the Special Provisions. The prevailing wage rates established by the California Department of Industrial Relations are available at <http://www.dir.ca.gov/DLSR/PWD>. Hard copies can be viewed at the District's Engineering Office or requested by mail, addressed to: Prevailing Wage Unit, Division of Labor Statistics and Research, Department of Industrial Relations, P.O. Box 420603, San Francisco, CA 94142.

To inspect the Bid Documents, consisting of the Contract Plans, Appendices, Technical Specifications, Special Provisions, General Conditions, Contract, Proposal Forms, and Notice to Contractors, contact the Engineering Department by email at [bidquestions@goldengate.org](mailto:bidquestions@goldengate.org).

Bid Documents are available for download at no charge on the District's web site at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bridge Division and look for Contract Number 2017-B-12. There is a non-refundable purchase price of fifty dollars (\$50) for a set of hard copies of the Bid Documents. Full-sized Contract Plans are available for purchase for an additional thirty dollars (\$30). Make checks payable to the Golden Gate Bridge, Highway and Transportation District, and send it to the address below:

Engineering Department  
Golden Gate Bridge, Highway and Transportation District  
P.O. Box 9000, Presidio Station  
San Francisco, CA 94129-0601  
Ewa Z. Bauer-Furbush, P.E., District Engineer  
Dated at San Francisco, this 14th day of March 2017  
3/16, 3/23/17  
**CNS-2986932#**  
**SMALL BUSINESS EXCHANGE**

Visit ***www.sbeinc.com*** to download a PDF version of the latest ***SBE Newspaper*** and ***SBE Daily Newsletter***

# GOOD FAITH & BEYOND

## SBE help your company achieve inclusion

SBE is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled veteran and other small businesses.

### ONE LOCATION, 1.6 MILLION BUSINESSES

- SBE imports state DOT (nationwide)
- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies

### SBE IS AN OUTREACH STANDARD!

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

### SUB-BID REQUEST ADVERTISEMENTS

Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper\*
  - SBE Today newsletter
  - SBE website [www.sbeinc.com](http://www.sbeinc.com)
  - Ad placement services in local print publications as required
- \* Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco**  
**\* Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13**

### TARGETED MAILING/FAXING/EMAILING

- By focus group, industry type(s), certification and other requirements
- Complete logs

### TELEPHONE FOLLOW-UP

- Script tailored to project needs, four standard or individualized questions
- Interested companies directed to bidder

### COMPUTER-GENERATED REPORTS

- Full documentation, tailored to agency requirements

### CONTACT US TODAY

795 Folsom Street, Floor 1, San Francisco, CA 94107

Phone: 415.778.6250 or 800.800.8534

Fax: 415.778.6255

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)

SBE is a certified DBE, MBE, SBE firm



**SMALL BUSINESS EXCHANGE**

Small Business Exchange, Inc. Diversity Outreach  
**ORDER FORM** • FAX: (415) 778-6255 • EMAIL: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

NUMBER OF CONTACTS: \_\_\_\_\_ TELEPHONE FOLLOW-UP: Yes ☐ No ☐

METHOD(S) ☐ FAX ☐ EMAIL ☐ MAIL RECALLS: Yes ☐ No ☐

ADDITIONAL SERVICES Documentation in Print ☐ Electronic ☐ Format

ADVERTISEMENTS: Yes ( ) No ( ) If yes, indicate publication and dates below.

☐ SBE Newspaper, publishes THURSDAY DATE(s) \_\_\_\_\_  
☐ SBE Today **E-Publication**, publishes Monday through Friday DATE(s) \_\_\_\_\_  
☐ [www.sbeinc.com](http://www.sbeinc.com) - internet ad EXPIRATION DATE: \_\_\_\_\_

MBDA Portal Posting ☐ SBA Sub-Net Posting ☐ Other ☐ Specify \_\_\_\_\_

Dollar Est. \_\_\_\_\_ Duration: \_\_\_\_\_

CERTIFICATION REQUIREMENTS: \_\_\_\_\_

FOCUS GROUPS: ☐ MBE ☐ DVBE ☐ DBE ☐ WBE ☐ OTHER \_\_\_\_\_

CITIES (or) COUNTY: (List the location areas from which you are seeking participants) \_\_\_\_\_

AGENCY/ORGANIZATION CONTACT: Yes ☐ No ☐

METHOD(S) ☐ FAX ☐ EMAIL ☐ MAIL

ONLINE SEARCHES ☐  
 SPECIFY

Separate \_\_\_\_\_

Search For Each Trade YES ☐ No ☐

☐ Search by project location only ☐ Other \_\_\_\_\_

Trades:

(NOTE: You can attached a separate sheet with just the trades)

**NOTE:** Ads Begin on date(s) specified.  
 Outreach Processing begins one week from receipt of order unless priority service is requested.

CUSTOM REPORTS ☐ YES ☐ NO  
 Describe: \_\_\_\_\_

**Documentation requested by (date):** \_\_\_\_\_

Data Query Requirement(s) ☐ NAIC ☐ SIC ☐ UNSPSC ☐ Other Specify \_\_\_\_\_

CONTRACT / RFP NUMBER: \_\_\_\_\_

PROJECT LOCATION: \_\_\_\_\_ BID DATE: \_\_\_\_\_

(NOTE: PLEASE SEND AD COPY AND THE PORTION OF THE SPEC THAT OUTLINES THE GFE STEPS FOR THIS SPECIFIC PROJECT)

#### COMPANY INFORMATION

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

Email: \_\_\_\_\_

CONTACT: \_\_\_\_\_

AUTHORIZED BY: \_\_\_\_\_ DATE: \_\_\_\_\_

Corporate Office

795 Folsom Street, 1st Floor • San Francisco, CA 94107-4226 • Phone (415) 778-6250 • Toll Free (800) 800-8534

**You can also download the Outreach order form here:**  
<https://goo.gl/bwrPjv>

## Our B2B database creates a bridge to opportunity

Our legacy database contains the profiles of companies throughout the nation.

The database includes both certified small minority, woman, disadvantaged, and disabled veteran businesses and businesses that are potentially certifiable. Each business record contains 35+ fields of information including contact information, certifications, business SIC/NAIC/UNSPSC codes, and much more. SBE imports businesses from multiple nationwide sources including SBA CCR, state DOT DBE's, over 60 city and state universities, and businesses certified by many local agencies.



# Fictitious Business Name Statement

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374908-00

Fictitious Business Name(s):  
**Art of Jeffrey Pan**  
Address  
**380 26th Avenue #2, San Francisco, CA 94121**  
Full Name of Registrant #1  
**Jeffrey Pan**  
Address of Registrant #1  
**380 26th Avenue #2, San Francisco, CA 94121**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Jeffrey Pan**

This statement was filed with the County Clerk of San Francisco County on **2/27/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim  
Deputy County Clerk  
2/27/2017

3/2/17 + 3/9/17 + 3/16/17 + 3/23/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375062-00

Fictitious Business Name(s):  
**G & J Beauty Salon**  
Address  
**3446 Balboa Street, San Francisco, CA 94121**  
Full Name of Registrant #1  
**Yun Lin**  
Address of Registrant #1  
**3446 Balboa Street, San Francisco, CA 94121**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Yun Lin**

This statement was filed with the County Clerk of San Francisco County on **3/9/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi  
Deputy County Clerk  
3/9/2017

3/16/17 + 3/23/17 + 3/30/17 + 4/6/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374984-00

Fictitious Business Name(s):  
**Glamour Lace**  
Address  
**301 Crescent Ct. Unit #3203, San Francisco, CA94134**  
Full Name of Registrant #1  
**Ivy Yu**  
Address of Registrant #1  
**301 Crescent Ct. Unit #3203, San Francisco, CA94134**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/2/2017**.

Signed: **Ivy Yu**

This statement was filed with the County Clerk of San Francisco County on **3/2/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Giselle Romo  
Deputy County Clerk  
3/2/2017

3/16/17 + 3/23/17 + 3/30/17 + 4/6/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374766-00

Fictitious Business Name(s):  
**Los Portales Medical & Dental Center**  
Address  
**2480 Mission Street, Suite 215, San Francisco, CA 94110**  
Full Name of Registrant #1  
**33 Grant LLC (CA)**  
Address of Registrant #1  
**2200 Pacific Avenue, #5A, San Francisco, CA 94115**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/14/2011**

Signed: **Hagen Choi**

This statement was filed with the County Clerk of San Francisco County on **2/17/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi  
Deputy County Clerk  
2/17/2017

3/2/17 + 3/9/17 + 3/16/17 + 3/23/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374987-00

Fictitious Business Name(s):  
**Passadori Family Law & Mediation, P.C.**  
Address  
**1390 Market Street, Suite 200, San Francisco, CA 94102**  
Full Name of Registrant #1  
**DBA Passadori Family Law & Mediation, P.C. (CA Corp.)**  
Address of Registrant #1  
**1390 Market Street, Suite 200, San Francisco, CA 94102**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/5/17**

Signed: **Diana Passadori**

This statement was filed with the County Clerk of San Francisco County on **3/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon  
Deputy County Clerk  
3/3/2017

3/9/17 + 3/16/17 + 3/23/17 + 3/30/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374999-00

Fictitious Business Name(s):  
**Social Harmony**  
Address  
**400 2nd Avenue, Apt. 2, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Jessica H. Scadron**  
Address of Registrant #1  
**400 2nd Avenue, Apt. 2, San Francisco, CA 94118**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/21/17**

Signed: **Jessica Scadron**

This statement was filed with the County Clerk of San Francisco County on **3/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Jessa Lazo  
Deputy County Clerk  
3/3/2017

3/9/17 + 3/16/17 + 3/23/17 + 3/30/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375059-00

Fictitious Business Name(s):  
**#1. eMedio**  
**#2. Jym Warhol Photography**  
**#3. Media Rare**  
**#4. Thai Thai**  
**#5. Photo Look**  
Address  
**2657 42nd Avenue, San Francisco, CA 94116**  
Full Name of Registrant #1  
**Emedio LLC (CA)**  
Address of Registrant #1  
**2657 42nd Avenue, San Francisco, CA 94116**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/10/2017**

Signed: **James Warhol**

This statement was filed with the County Clerk of San Francisco County on **3/9/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon  
Deputy County Clerk  
3/9/2017

3/16/17 + 3/23/17 + 3/30/17 + 4/6/17

FICTITIOUS BUSINESS NAME STATEMENT

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) Victor’s Bakery**  
Located at **719 Taraval Street, San Francisco, CA 94116**

This fictitious business name was filed in the County of San Francisco on **9/29/2015** under file **2015-0367035-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Hanbiao Dong**  
**1855 33rd Avenue, San Francisco, CA 94122**

Full Name of Registrant #2  
**Huanchi Dong**  
**715 Taraval Street, San Francisco, CA 94116**

This business was conducted by a **A GENERAL PARTNERSHIP**


Signed: **Hanbiao Dong, Huanchi Dong**

This statement was filed with the County Clerk of San Francisco County on **2/24/2017**.

Filed: Morgan Jaldon  
Deputy County Clerk  
2/24/2017

3/2/17 + 3/9/17 + 3/16/17 + 3/23/17

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## Public Legal Notices

CALIFORNIA STATE UNIVERSITY STANISLAUS

NOTICE TO CONTRACTORS

MUSIC AIR HANDLER REPLACEMENT PROJECT

CSU STANISLAUS

One University Circle, Turlock, CA 95382

The Trustees of the California State University will receive sealed bid proposals in room MSR270, at the above address, for furnishing all labor and materials for construction of the Music Air Handler Replacement Project, for the CSU Stanislaus campus.

Proposals will be received in the above-mentioned room until 2:00 p.m. on April 6, 2017 in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the work consists of the removal of one (1) existing rooftop built up air handler including return fan, ducts, hydronic piping, one (1) reheat coil in the mechanical well, all HVAC controls along with 20 existing zones and replace with a similar new rooftop air handler on the existing music building in accordance with the plans and specifications. Plans and specifications may be seen at the office of the University and Plan Rooms. Engineer’s construction estimate is \$365,000.

Plans and specifications will be available for review and purchase after March 16, 2017 by requesting them from ARC by going to [www.e-ARC.com/ca/modesto](http://www.e-ARC.com/ca/modesto) then clicking on “Public Planroom” or by calling the ARC Modesto location at (209) 524-2924 asking for the PlanWell Department. Plans and specifications cost approximately \$100 plus tax and shipping payable to ARC and are non-refundable.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. in the Contract General Conditions, and should be familiar with all the provisions of the Contract General Conditions and Supplementary General Conditions.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register.

A mandatory pre-bid walkthrough has been scheduled for March 23, 2017 at 10:00 am. Interested bidders should assemble at the Facilities Services Plan Room, Building #4 on the campus map.

The Trustees require the successful bidder to achieve three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents, and bidders shall identify the DVBEs to be used to satisfy this requirement in their bids. The University is granting a DVBE bid incentive of up to 1% as described in the Contract General Conditions. Bidders shall contact the Trustees’ DVBE Coordinator at (209) 667-3243 or Debbie DaRosa at (209) 667-3987

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by contractors, licensed in the State of California with a B and/or a C-20 license, and registered with the DIR to bid public works projects. The bid packages must be requested from the Trustees, located at CSU Stanislaus, One University Circle, Turlock, CA 95382, Attention: Debbie DaRosa, (209) 667-3987.

